MAXIM

MEDIA KIT 2017













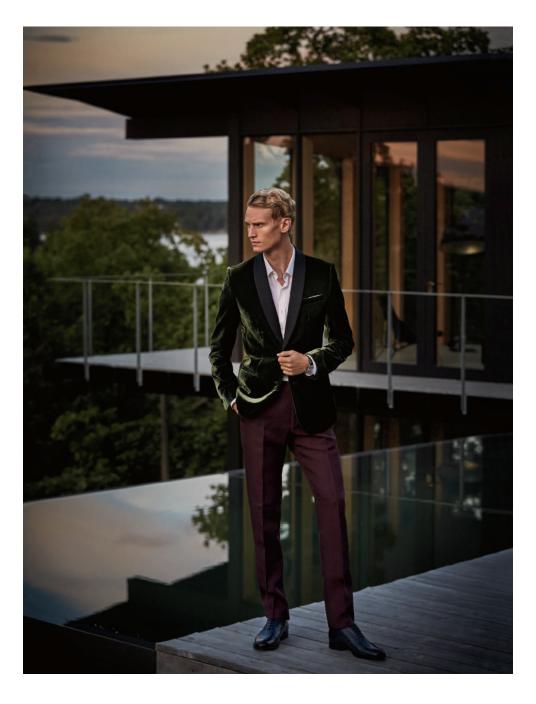




Rita Shukhman

MISSION STATEMENT

MAXIM creates an unparalleled luxury experience that's part fantasy, part aspirational, and part attainable, showcasing the life of an exceptional man.



MAXIM

OURTEAM



Editor-in-Chief Sardar Biglari

Mr. Biglari is the visonary behind today's MAXIM brand. He is the Founder, Chairman, & CEO of Biglari Holdings Inc., the parent company of MAXIM, Inc.

Special Creative Advisor Gilles Bensimon

Gilles is the Head Photographer for MAXIM magazine. He previously served as the International Creative Director and Head Photographer of Elle magazine and Elle international editions.

Art & Design Director Guillaume Bruneau

Guillaume previously served as the Art Director of Elle magazine, New York Times Men's Fashion, Mademoiselle, Glamour Paris, and Vogue Hommes.

Editor-at-Large Glenn O'Brien

Glenn is the Style Editor of MAXIM magazine. He previously served as Editor-In-Chief of Interview magazine and created "The Style Guy" column at GQ. Glenn has authored numerous books on fashion, style, and art.

MAXIM

EDITORIAL CALENDAR

FEBRUARY | COLORADO

COMMITMENT: 11.29.16 | MATERIALS DUE: 12.1.16 | ON SALE: 1.17.17

Scent Strip Close: 12.16.16 | Cover Space Close: 11.1.16 | Cover Materials Due: 11.23.16

MARCH | BAHAMAS

COMMITMENT: 1.3.17 | MATERIALS DUE: 1.5.17 | ON SALE: 2.21.17

Scent Strip Close: 1.20.17 | Cover Space Close: 12.6.16 | Cover Materials Due: 12.30.16

APRIL LAS VEGAS

COMMITMENT: 2.7.17 | MATERIALS DUE: 2.9.17 | ON SALE: 3.28.17

Scent Strip Close: 2.24.17 | Cover Space Close: 1.10.17 | Cover Materials Due: 2.3.17

MAY DUBAL

COMMITMENT: 3.7.17 | MATERIALS DUE: 3.9.17 | ON SALE: 4.25.17

Scent Strip Close: 3.24.17 | Cover Space Close: 2.7.17 | Cover Materials Due: 3.3.17

JUNE/JULY HOT 100

COMMITMENT: 4.11.17 | MATERIALS DUE: 4.13.17 | ON SALE: 5.30.17

Scent Strip Close: 4.28.17 | Cover Space Close: 3.14.17 | Cover Materials Due: 4.7.17

AUGUST | CANNES/ANTIBES

COMMITMENT: 5.30.17 | MATERIALS DUE: 6.1.17 | ON SALE: 7.18.17

Scent Strip Close: 6.16.17 | Cover Space Close: 5.2.17 | Cover Materials Due: 5.26.17

SEPTEMBER | NEW YORK

COMMITMENT: 7.3.17 | MATERIALS DUE: 7.6.17 | ON SALE: 8.22.17

Scent Strip Close: 7.21.17 | Cover Space Close: 6.6.17 | Cover Materials Due: 6.30.17

OCTOBER | MIAMI

COMMITMENT: 8.8.17 | MATERIALS DUE: 8.10.17 | ON SALE: 9.26.17

Scent Strip Close: 8.25.17 | Cover Space Close: 7.11.17 | Cover Materials Due: 8.4.17

NOVEMBER | SWITZERLAND

COMMITMENT: 9.5.17 | MATERIALS DUE: 9.7.17 | ON SALE: 10.24.17

Scent Strip Close: 9.22.17 | Cover Space Close: 8.8.17 | Cover Materials Due: 9.1.17

DECEMBER/JANUARY | CARIBBEAN

COMMITMENT: 10.10.17 | MATERIALS DUE: 10.12.17 | ON SALE: 11.28.17

Scent Strip Close: 10.27.17 | Cover Space Close: 9.12.17 | Cover Materials Due: 10.6.17





Publisher's Statement

6 months ended June 30, 2016, Subject to Audit



Annual Frequency: 10 times/year

Field Served: MAXIM is the Leading Voice in Men's Luxury Lifestyle.

Published by Maxim Inc.

1. EXECUTIVE SUMMARY: TOTAL AVERAGE CIRCULATION

| Total Paid & Verified Subscriptions | Single Copy Sales | Total Circulation |
|-------------------------------------|----------------------|----------------------|
| 875,045 | 53,708 | 928,753 |

| Rate | Variance |
|---------|--------------|
| Base | to Rate Base |
| 900,000 | 28,753 |

2. TOTAL CIRCULATION BY ISSUE

| | Paid Subscriptions | | | Verified Subscriptions | | | |
|---------|--------------------|------------------|-----------------------------|------------------------|------------------|---------------------------------|-------------------------------------------|
| Issue | Print | Digital Issue | Total Paid Subscriptions | Print | Digital Issue | Total Verified Subscriptions | Total Paid & Verified Subscriptions |
| Feb | 684,996 | 168,378 | 853,374 | 53,225 | | 53,225 | 906,599 |
| Mar | 647,002 | 164,805 | 811,807 | 53,225 | | 53,225 | 865,032 |
| Apr | 563,991 | 265,502 | 829,493 | 53,225 | | 53,225 | 882,718 |
| May | 543,548 | 285,138 | 828,686 | 53,225 | | 53,225 | 881,911 |
| Jun/Jul | 453,848 | 331,892 | 785,740 | 53,225 | | 53,225 | 838,965 |
| Average | 578,677 | 243,143 | 821,820 | 53,225 | | 53,225 | 875,045 |

| Single Copy Sales | | | | | | |
|-------------------|-------------|--------|-------------------------------------------------|---------------------------------------------------|-----------------------------------------|--|
| Print | Digital Sin | | Total Paid & Verified Circulation - Print | Total Paid & Verified Circulation - Digital Issue | Total Paid & Verified Circulation | |
| 56,447 | 3,589 | 60,036 | 794,668 | 171,967 | 966,635 | |
| 50,088 | 1,180 | 51,268 | 750,315 | 165,985 | 916,300 | |
| 41,143 | 972 | 42,115 | 658,359 | 266,474 | 924,833 | |
| 50,112 | 821 | 50,933 | 646,885 | 285,959 | 932,844 | |
| 63,395 | 793 | 64,188 | 570,468 | 332,685 | 903,153 | |
| 52,237 | 1,471 | 53,708 | 684,139 | 244,614 | 928,753 | |

3. SUPPLEMENTAL ANALYSIS OF AVERAGE CIRCULATION

| | Print | Digital Issue | Total | % of Circulation |
|--------------------------------------|---------|------------------|---------|------------------|
| Paid Subscriptions | | | | |
| Individual Subscriptions | 485,756 | 128,252 | 614,008 | 66.1 |
| Multi-Title Digital Programs | | 45,072 | 45,072 | 4.9 |
| Partnership Deductible Subscriptions | 32,297 | | 32,297 | 3.5 |
| Sponsored Subscriptions | 60,624 | 69,819 | 130,443 | 14.0 |
| Total Paid Subscriptions | 578,677 | 243,143 | 821,820 | 88.5 |
| Verified Subscriptions | | • | | |
| Public Place | 45,106 | | 45,106 | 4.9 |
| Individual Use | 8,119 | | 8,119 | 0.9 |
| Total Verified Subscriptions | 53,225 | | 53,225 | 5.7 |
| Total Paid & Verified Subscriptions | 631,902 | 243,143 | 875,045 | 94.2 |
| Single Copy Sales | | | _ | |
| Single Issue | 52,237 | 1,471 | 53,708 | 5.8 |
| Total Single Copy Sales | 52,237 | 1,471 | 53,708 | 5.8 |
| Total Paid & Verified Circulation | 684,139 | 244,614 | 928,753 | 100.0 |

4. VARIANCE OF LAST THREE RELEASED AUDIT REPORTS

| Audit Period Ended | Rate Base | Audit Report | Publisher's Statements | Difference | Percentage of Difference |
|-----------------------|-----------|--------------|---------------------------|------------|--------------------------|
| 12/31/2015 | 1,780,000 | 1,678,065 | 1,678,065 | | |
| 6/30/2015 | 2,000,000 | 2,019,373 | 2,025,318 | -5,945 | -0.3 |
| 6/30/2014 | 2,000,000 | 2,026,097 | 2,026,097 | | |

Visit www.auditedmedia.com Media Intelligence Center for audit reports.

5. PRICES

| | | Average | Price (2) |
|-------------------------------------------|--------------------------------|---------|---------------------|
| | Suggested Retail Prices (1) | Net | Gross (Optional) |
| Average Single Copy | \$4.99 | | |
| Subscription | \$24.97 | | |
| Average Subscription Price Annualized (3) | | \$17.68 | |
| Average Subscription Price per Copy | | \$1.77 | |

- (1) For statement period
- (2) Represents subscriptions for the 12 month period ended December 31, 2015
- (3) Based on the following issue per year frequency: 10

04-0632-5

6. ADDITIONAL DATA IN WWW.AUDITEDMEDIA.COM MEDIA INTELLIGENCE CENTER

Circulation by Regional, Metro & Demographic Editions Geographic Data Analysis of New & Renewal Paid Individual Subscriptions Trend Analysis

7. ADDITIONAL ANALYSIS OF VERIFIED

| | | Digital | | | | | |
|------------------------------|----------------|---------|--------|--|--|--|--|
| | Print | Issue | Total | | | | |
| Public Place | | | | | | | |
| Bars & Taverns | 9,598 | | 9,598 | | | | |
| Hotels/Lodges | 7,578 | | 7,578 | | | | |
| Restaurants | 4,428 | | 4,428 | | | | |
| Specialty Locations/Retail | 5,160 | | 5,160 | | | | |
| Transportation Outlets | 11,310 | | 11,310 | | | | |
| Public Place Other | 7,032 | | 7,032 | | | | |
| Total Public Place | 45,106 | | 45,106 | | | | |
| Individual Use | Individual Use | | | | | | |
| Ordered/Payment Not Received | 8,119 | | 8,119 | | | | |
| Total Individual Use | 8,119 | | 8,119 | | | | |

8. RATE BASE

Rate base shown in Executive Summary is for paid and verified circulation.

NOTES

Rounding %: Due to rounding, percentages may not always add up to 100%.

Sponsored Subscriptions: Copies purchased by a third party in quantities of 11 or more for distribution to consumers.

Partnership Subscriptions: Deductible: Copies served where the subscription was included in products or services. The consumer could receive a rebate instead of the subscription.

Combination Subscriptions: These are copies that are included in Paid Subscriptions Individual and were served to subscribers who purchased this publication in combination with one or more different publications.

Multi-Title Digital Programs

Copies included in digital issue paid subscriptions based on consumer's payment for the program and consumer's request for specific magazine. Details below are related to the six-month average.

| Program | Reported Multi-Title Digital Program | Unique Opens by Reader | Opens by Issue | Total Opens by Reader |
|---------|--------------------------------------------|---------------------------|-------------------|--------------------------|
| Texture | 45 072 | 57 221 | 24 | 137 330 |

Award Point Programs: Included in Paid Subscriptions Individual is the following average number of copies purchased through the redemption of award points/miles: 26,232

Average Nonanalyzed Nonpaid: Average Nonanalyzed Nonpaid circulation for the period was: 6,768

We certify that to the best of our knowledge all data set forth in this publisher's statement are true and report circulation in accordance with Alliance for Audited Media's bylaws and rules.

Parent Company: Maxim Inc.

MAXIM, published by Maxim Inc. • 415 Madison Avenue • New York, NY 10017

DAN RAGONE CHARLES MAST
Publisher Head of Circulation

P: 212.372.8651 • URL: www.maxim.com

Established: 1997 AAM Member since: 1998



BYTHE NUMBERS

PRINT

Total Audience 1,417,500 +

Readers Per Copy 2.7

Ratebase 500,000

Subscription/Single Copy 91% / 9%

Verified 7%

Total Digital Replica 266,641

Median HHI \$85,000*

Median Age 37

DEMOGRAPHICS

Men 80% Women 20% Married 44% Single 56% Any College+ 64% **Employed** 75% Professional/Managerial 25% Own Home 57%





MAXIM.COM IS ON FIRE

MAXIM.com speaks to those millennial men who boldly and unapologetically choose to be manly, providing the content they want to pursue their ambitions and passions.









ON FIRE!

- Uniques up 201% (November 2015 YOY)
- Consistent monthly growth
- Not just Women—growth across all channels (e.g., MAXIM Man +57%, Entertainment +11%)
- Mobile users up 113%

THE BEST OF MILLENNIAL MEN

- 53% of our audience
- Growing in A25-44

SOCIAL DRIVES GROWTH

- 60% of site traffic
- Facebook: engagement rate +50%, reach +50%
- Instagram and Twitter followers have both increased by 200K in the past year

MAXIM'S SOCIAL FOOTPRINT













DIGITAL EDITORIAL CALENDAR

JANUARY

The Year Ahead Resolutions Personal Tracking Fitness

FEBRUARY

Super Bowl Valentines's Dating Guide Awards Shows Fashion

MARCH

NCAA Oscars Spring Break Spring Travel Spring Cocktails

APRIL

Personal Finance Taxes Easter NBA

MAY

Memorial Day Mother's Day Summer Music Festivals Kentucky Derby

JUNE

Adventure Travel Summer Cocktails Love & Sex Father's Day MAXIM Hot 100 Voting Major League Baseball NBA & NHL Finals

JULY

Summer Cook-Outs Fourth of July Road Trips Miami Swim Week

AUGUST

Back to School Interior Design Tennis - U.S. Open

SEPTEMBER

Back to School Fall Fashion NFL Fall Entertainment

OCTOBER

Halloween Nightlife Careers MLB World Series

NOVEMBER

Thanksgiving Gift Guide Gaming/Gear Technology

DECEMBER

Travel
New Year's Parties
Winter Sports
Winter Cocktails / Gift Guide
Year in Review



MAXIM

2017 RATE CARD



RATEBASE: 500,000

| FOUR COLOR GROSS RATES | | | | | | | | |
|-----------------------------|-----------|-----------|-----------|----------|----------|--|--|--|
| | OPEN | ЗХ | 6X | 9X | 12X | | | |
| Full | \$87,500 | \$84,916 | \$82,288 | \$79,661 | \$77,034 | | | |
| BLACK AND WHITE GROSS RATES | | | | | | | | |
| | OPEN | ЗХ | 6X | 9X | 12X | | | |
| Full | \$78,750 | \$76,386 | \$74,017 | \$71,658 | \$69,294 | | | |
| COVER GROSS RATE | :s | | | | | | | |
| | OPEN | ЗХ | 6X | 9X | 12X | | | |
| 2nd Cover | \$105,000 | \$101,853 | \$98,703 | \$95,553 | \$92,398 | | | |
| 3rd Cover | \$96,250 | \$93,367 | \$90,477 | \$87,591 | \$84,699 | | | |
| 4th Cover | \$109,375 | \$106,098 | \$102,814 | \$99,533 | \$96,250 | | | |

15% discount to recognized agencies.

Payment due net 30 days from invoice date. First time advertisers, without a recognized agency, are to pay in advance or qualify for credit approval. 1.5% monthly finance charge on overdue amounts.



FOR PARTNERSHIP OPPORTUNITIES

Contact your MAXIM sales representative or call **212.302.2626**

^{*}Rate base is guaranteed on a six month average.

2017 NET RATE CARD



RATEBASE:500,000

| FOUR COLOR NET RATES | | | | | | | | |
|---------------------------|----------|----------|----------|----------|----------|--|--|--|
| | OPEN | ЗХ | 6X | 9X | 12X | | | |
| Full | \$74,375 | \$72,179 | \$69,945 | \$67,712 | \$65,479 | | | |
| BLACK AND WHITE NET RATES | | | | | | | | |
| | OPEN | ЗХ | 6X | 9X | 12X | | | |
| Full | \$66,938 | \$64,928 | \$62,914 | \$60,909 | \$58,900 | | | |
| COVER NET RATES | | | | | | | | |
| | OPEN | ЗХ | 6X | 9X | 12X | | | |
| 2nd Cover | \$89,250 | \$86,575 | \$83,898 | \$81,220 | \$78,538 | | | |
| 3rd Cover | \$81,813 | \$79,362 | \$76,905 | \$74,452 | \$71,994 | | | |
| 4th Cover | \$92,969 | \$90,183 | \$87,392 | \$84,603 | \$81,813 | | | |

Payment due net 30 days from invoice date. First time advertisers, without a recognized agency, are to pay in advance or qualify for credit approval. 1.5% monthly finance charge on overdue amounts.



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^{*}Rate base is guaranteed on a six month average.

PRODUCTION SCHEDULE

| ISSUE | ON SALE | SCENT STRIP CLOSE | COVER SPACE CLOSE | COVER MATERIALS DUE | AD SPACE CLOSE | MATERIALS DUE |
|----------------------|---------|----------------------|----------------------|------------------------|-------------------|------------------|
| FEBRUARY | 1/17 | 12/16 | 11/1 | 11/23 | 11/29 | 12/1 |
| MARCH | 2/21 | 1/20 | 12/6 | 12/30 | 1/3 | 1/5 |
| APRIL | 3/28 | 2/24 | 1/10 | 2/3 | 2/7 | 2/9 |
| MAY | 4/25 | 3/24 | 2/7 | 3/3 | 3/7 | 3/9 |
| JUNE/JULY | 5/30 | 4/28 | 3/14 | 4/7 | 4/11 | 4/13 |
| AUGUST | 7/18 | 6/16 | 5/2 | 5/26 | 5/30 | 6/1 |
| SEPTEMBER | 8/22 | 7/21 | 6/6 | 6/30 | 7/3 | 7/6 |
| OCTOBER | 9/26 | 8/25 | 7/11 | 8/4 | 8/8 | 8/10 |
| NOVEMBER | 10/24 | 9/22 | 8/8 | 9/1 | 9/5 | 9/7 |
| DECEMBER/ JANUARY | 11/28 | 10/27 | 9/12 | 10/6 | 10/10 | 10/12 |



FOR PARTNERSHIP OPPORTUNITIES

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AD SIZES



| PRINT EDITION | |
|--------------------|-------------------------------------------------------------------------------------------------------------------------------|
| MAGAZINE TRIM SIZE | 9" x 10.875"-Keep live matter 0.25" from final trim.-0.125" bleed over trim on all sides. |
| BINDING METHOD | Perfect Bound |
| PRINTING PROCESS | Web Offset |

| SIZE | TRIM | BLEED | NON-BLEED |
|-----------------------------|-------------|----------------|---------------|
| Spread | 18 x 10.875 | 18.25 x 11.125 | 17.5 x 10.375 |
| Full Page (includes covers) | 9 x 10.875 | 9.25 x 11.125 | 8.5 x 10.375 |

PRODUCTION

QUESTIONS Steve Pang

SPang@maxim.com

212.372.8648



AD SIZES

DIGITAL EDITIONS

DIGITAL SPECIFICATIONS

iPad Retina pixel dimensions 1350 x 1632 iPhone 4 pixel dimensions 640 x 960 iPhone 5 pixel dimensions **640 x 1136** iPhone 6 pixel dimensions **750 x 1334**

COST FOR SUPPLIED ENHANCED ADS

\$5,000

DISTRIBUTION

PLATFORMS

Zinio, iTunes, Nook, Kindle, Google Play



Straight from Print (SFP) ads

Non-interactive ads are resized for the tablet devices directly from the supplied print ads (PDF X1a). They are automatically centered and proportionately scaled to best fit the device in portrait orientation.

Designed for Tablet (DFT) ads

Non-interactive ads designed to fit the iOS and Android devices in portrait-orientation.

Enhanced for Tablet (EFT) ads

Interactive ads that are designed to fit the iOS and Android devices in portrait-orientation. Multiple URL's may be activated.

Digital-Only ads

Digital-Only ads are ads that run on the tablet but do not appear in the print version of the issue. Digital-Only ads may be static (no functionality) or enhanced.

All national full-page-and greater ads that have not opted-out by **Order Close Date** will be included on the iOS and Android editions as a **Straight from Print (SFP)** ad unless the advertiser's intention to run **Designed for Tablet (DFT)** ad or **Enhanced for Tablet (EFT)** ad is communicated to MAXIM Inc. prior to ad close date.

You may not opt out of one device and run on another. If you opt out, you are opting out of all devices. (iOS and Android)

All ads run portrait only.

 $Ads \, converted \, to \, DFT \, must \, be \, consistent \, with \, print \, and \, have \, the \, same \, brand, \, product \, messaging, \, and \, image \, content \, in \, the \, creative.$

A spread ad can be re-designed to a single cell. If spreads are not re-designed for a single cell, user will see LHP first and swipe to reveal RHP.

Coupon/Copy Split/Fractional Ads

Straight for Print (SFP) coupon ads must be re-supplied with coupon removed. It should be supplied as a Designed for Tablet (DFT) ad. The new file must be uploaded to the AdShuttle portal - www. AdShuttle.com. Copy split ads are not available. One ad should be chosen to run in all markets/editions. Fractional ads cannot be accommodated. Please submit a full page version of your ad if you would like to be included in the Tablet editions.

Scent Strips/Supplied Inserts

Scent strips and supplied insert units are entitled to participate in the PDF replica edition as well as all digital editions. It is recommended to submit a 300 DPI PDF-x/1a of the finalized creative via AdShuttle to ensure the highest quality possible on various platforms and devices. If a PDF is not received by the specified due date, MAXIM Inc. will scan directly from the printed materials to appear in our PDF edition.

Makeup/Positioning

Final ad placement is subject to editorial approval. No competitive separation guarantees. Editorial sensitivities will not need considerations since there are no ad/edit adjacencies.

File/Creative Submission

Resize creative and upload one or two JPG, PDF or PNG files at 300 DPI, RGB. See full specs for devices above.



FOR PRODUCTION QUESTIONS

Contact Steve Pang at SPang@maxim.com

or call **212.372.8648**

MECHANICALS & DELIVERY

| AD SHUTTLE INFO | Please upload your PDF x-1a (preferred) to www.adshuttle.com First time users must register before uploading materials. Please do not stuff or zip files. Files on disc are not accepted. | |
|----------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| SPECIFICATIONS | Build page to trim and extend bleed 1/8" beyond page edge. Keep live matter 1/4" from final trim. All elements to be placed at 100% with no rotation or cropping. Pantone colors must be in CMYK mode Color builds should not contain any color less than 5%. Reproduction of tints built from less than 5% is not guaranteed. All images must be 300 dpi; 133 line screen. Maximum ink density: 300% | |
| TYPE REPRODUCTION | Type should never be less than 6 point boldface. Fine and/or serif type should be used at a minimum. Reverse type: When lettering reverses out of CMYK, the type should not be less than .007" (the thickness of a 1/2 point rule) at the thinnest part of a character. The dominant color should be used for the shape of the letter and subordinate colors spread slightly to minimize registration issues. | |
| FONTS | Font information should include manufacturer, font name, and version. Do not apply style attributes to font (bold, italic). Instead, use a different version of the font (e.g. Helvetica Bold). | |
| COLOR CALIBRATION | Include 5%, 25%, 50%, 95% and 100% Cyan, Yellow, Magenta, and Black control patches. | |
| PROOFS | One (1) proof must accompany each ad. See www.swop.org for more information Accepted types of proofs are: Kodak Approval, Iris, or DuPont Waterproof All proofs must have color bars. SWOP standards, GATF/SWOP approved scales, targets, and control patches. | |
| PRODUCTION QUESTIONS | Steve Pang SPang@maxim.com 212.372.8648 | |
| SEND PROOFS TO | MAXIM Inc. 268 W 44th Street, 5th Floor New York, NY 10036 Attn: Steve Pang | |
| UPLOAD PORTAL | www.adshuttle.com First-time users must register before uploading materials | |



INSERT REQUIREMENTS

GENERAL Publication Trim: 9" x 10.875"

Binding Method: **Perfect**Jog Direction: **Foot**

Trim Allowance: .125" from face, gutter, head & foot

BIND IN CARDS Minimum Size: 6" x 4"

Maximum Size: Publication trim size plus trim allowance

Minimum Stock Weight: 75# hi bulk

SCENTSTRIPS Maximum Width: 8.25" x 11.125" (includes 1.5" flap) delivers at 9.75" x 11.125"

SIGNATURES Minimum Pages: 2

Maximum Pages: **32** 2 pp 70# text minimum 4 pp 60# text minimum 6 pp and up 50# text minimum

PACKING AND SHIPPING Inserts must be supplied without curl, tears and skidded with a minimum of cross-stacking.

Skids and pallets should be made to the following specifications:

Pallet Size: 40" x 48"

Pallet Height: 45" (including the pallet)

Pallet Top (if used): 40" x 48"

Maximum Weight per pallet: 1,800 lbs.

1) All materials must be accompanied by a detailed packing list and Bill of Lading ("BOL").

2) Each skid and/or carton should be clearly marked on all four sides with the following information:

- a) Counts per lift/carton
- b) Total counts per skid
- c) Total number of pieces (forms) for roll stock and/or fanfold
- d) Description of piece (key code, unique identifier)
- e) Title and issue or a Quad/Graphics job number. (please contact MAXIM Production)*

 If the Quad/Graphics job number is not available, the BOL must include the title and issue of the product being delivered.
- 3) All skids must be secured, wrapped and banded with plastic banding, not metal.

Scheduled Delivery Appointments

In order to avoid delays, deliveries MUST be scheduled at least 24 hours in advance with Quad/Graphics' Inventory Department. As a carrier, you should call to make an appointment at which time you'll be provided with an appointment number. This appointment number must appear on the BOL. If you do not have an appointment, delivery will not be refused, but will be delayed until the receiving schedule permits an unscheduled delivery.

When calling please specify "Insert Receiving."

414.566.2100: 7 a.m. - 6 p.m.

SHIPPING ADDRESS Bob Lang

Quad Graphics N11896 Hwy 175

Lomira, WI 53048-2718

920.269.5244

PRODUCTION QUESTIONS

Steve Pang

SPang@maxim.com

212.372.8648



DIGITAL AD SIZES

| DISPLAY | | | | | |
|------------------------------|-----------------|-----------|-------------------|--|--|
| UNIT | DIMENSIONS | EXPANSION | INITIAL LOAD SIZE | | |
| Billboard | 970x250 | | 60 KB | | |
| Leaderboard | 728x90 | 728x315 | 40 KB | | |
| Super Leaderboard / Pushdown | 970x66 / 970x90 | 970x415 | 60 KB | | |
| Medium Rectangle | 300x250 | 600x250 | 40 KB | | |
| Half Page | 300x600 | 600x600 | 60 KB | | |
| Mobile Banner | 320x50 | 320x480 | 40 KB | | |
| Slideshow Hero | 600x500 | | 60 KB | | |

- All audio and expanding units must be user initiated.
- Polite Load Size is 110 KB
- User Initiated Load Size is 2.2 MB
- Accepted display formats are .gif/.jpg/.swf/.png/.html

| OUT OF PAGE UNITS | | | | | |
|----------------------|--------------------------------------------------|-------------------|----------------------|------------|----------------|
| UNIT | DIMENSIONS | MAX FILE SIZE | FRAMERATE | MAXLENGTH | AUDIO |
| Video Interstitial | 640x480 or higher (4:3 and 16:9 aspect ratio) | 4MB | Min 23.97, Max 30 | 15 Seconds | User initiated |
| Unit | Dimensions | Initial Load Size | | | |
| Desktop Interstitial | 640x480 | 100 KB | | | |
| Mobile Interstitial | 300x250 | 100 KB | | | |
| Tablet Interstitial | 768x1024,1024x768 | 100 KB | | | |

- Must be 3rd party built and served.
- Close button must be visible at all times
- Must timeout after 15 seconds

| VIDEO | | | | | |
|-------|--------------------------------------------------|-------------|----------------------|------------|------------------------------------|
| UNIT | DIMENSIONS | MAXFILESIZE | FRAMERATE | MAXLENGTH | AUDIO |
| Video | 640x480 or higher (4:3 and 16:9 aspect ratio) | 100MB | Min 23.97, Max 30 | 15 Seconds | Auto. Audio: 128kbps / 44khz |

- We accept up to VAST 3.0, VPAID, .mov, .mp4 and .flv.
- An optional display companion banner may be included. Please follow the guidelines for the Medium Rectangle for this unit.

| SKIN | | | |
|------|------------|-----------|------------------|
| UNIT | DIMENSIONS | FILE SIZE | ACCEPTED FORMATS |
| Skin | 1720x1500 | 100 KB | gif/.jpg/.png |

- All skins must be site served, impressions and click trackers are accepted.
- Please see the style guide for additional information on dimensions.

NEWSLETTER

- Our newsletters run a static leaderboard creative, please follow the guidelines for that unit.
- We do accept third party impression and click tags, but cannot serve flash creative.



Continued >>

E-BLAST REQUIREMENTS

E-BLAST

Each E-Blast submissions must contain the following:

- Subject Line: Up to 70 characters
- Test List: emails of internal individuals to receive the E-Blast tests.
- Seed List: emails of internal individuals to receive the final E-Blast
- Geo-Targeting: Any geo-targeting requirements
- Restrictions: Any restrictions i.e. 18+ 21+
- Can Spam Suppression Waiver (see next page)
- Suppression file: .txt, .csv, or Excel file of email addresses that have opted-out of email communications from the advertiser.
- Client may supply either a compliant HTML file or a static image.
- Clickthrough URL. We do accept third party impression and click tags

HTML File Requirements

- E-blast may only contain HTML, text, JPG or GIF images.
- Table-based HTML layouts must be centered 650 pixels wide.
- Each HTML file shall also contain fully qualified web links with PDF, Word Document or other non-traditional "web page" links clearly identified.
- All file CSS must also be "inline" with no embedded styles sheets, external linked style sheets, CSS for positioning, or CSS layers. Use of the background image attribute is additionally not permitted.
- File Size: 90kb maximum file size including all images and the HTML file

Static Images E-Blasts Requirements

- Static images E-Blast ads may be .jpg, .gif, .png, or .psd file types.
- Maximum width 650 pixels. Maximum height is flexible.
- File size should not exceed 65kb.

Text Version (optional)

A separate text version can be provided for users who choose to only accept plain text emails.

Approvals

MAXIM will route a proof back to you via email for comments/approval.

- For more information, contact your MAXIM sales representative or call 212.302.2626
- Please note that specific deployment dates cannot be promised. The blast will deploy 3-5 days from final approval.
- E-Blast deployment date is determined by client.

MAXIM DIGITAL ADVERTISING GUIDELINES

- Clickthroughs must open in a new browser window or tab.
- All Flash must be version 10.1 or lower and a backup static ad must be provided for display to users who do not accept Flash.
- MAXIM accepts all major third party impressions and click trackers as well as third party creative vendors. Please reach out to adops@maxim.com to verify your vendor is approved.

Creative Deadlines

- All Standard Display creative must be submitted at least three business days prior to the start of the campaign.
- All Rich Media must be submitted at least five business days prior to the start of the campaign.
- All Custom Units must be submitted at least ten business days prior to the start of the campaign.
- E-Blast creative must be submitted at least seven business days prior to the start of the campaign.

All creative should be sent to adops@maxim.com.

Launch date and campaign goals are not guaranteed for late submissions



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